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Entrepreneurs Learn to Handle Whatever Comes Up - New Business Book by Norm Brodsky and Bo Burlingham. Official book website for The Knack: How Street-Smart Entrepreneurs Learn to Handle Whatever Comes Up, in which two of Inc. magazine's hugely popular columnists - Norm Brodsky and Bo Burlingham - show how small-business people can deal with all kinds of tricky situations.

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Comes Up by Burlingham, Bo, Brodsky, Norm (ISBN: 9781847940339) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

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Rather, says veteran entrepreneur Norm Brodsky, there's a mentality that helps street-smart people solve problems and pursue opportunities as they arise. He calls it 'the knack,' and it has made all the difference to the eight successful start-ups of his career.

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About the Book // The Knack: How Street-Smart Entrepreneurs Learn to Handle Whatever Comes Up - New Business Book by Norm Brodsky and Bo Burlingham. People starting out in business tend to seek step-by-step formulas or specific rules for success, but in reality there are no magic bullets. Rather, says veteran company-builder Norm Brodsky, there's a mentality

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that helps street-smart entrepreneurs solve problems and pursue opportunities as they arise.

Norm Brodsky

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The Knack: How Street-Smart Entrepreneurs Learn to Handle Whatever Comes Up - Kindle edition by Brodsky, Norm, Burlingham, Bo. Download it once and read it on your Kindle device, PC, phones or tablets. Use features like bookmarks, note taking and highlighting

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Being street smart doesn't mean you are
' uneducated ' or ' unintelligent. That is
a completely false assertion. I did relatively
well at school and have a university degree.

~~Why You Need to Be Street Smart, Not
Book Smart | by ...~~

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Official book website for The Knack: How Street-Smart Entrepreneurs Learn to Handle Whatever Comes Up, in which two of Inc. magazine's hugely popular columnists - Norm Brodsky and Bo Burlingham - show how small-business people can deal with all kinds of tricky situations. The Knack, by Norm Brodsky and Bo Burlingham, Columnists for Inc. Magazine.

~~Testimonials // The Knack: How Street-Smart Entrepreneurs ...~~

Being Street Smart Can Prepare You for Disaster. It would be foolhardy to say that being book smart isn't a good thing. But there is a lot to say about the value of being street smart. When you are street smart, you are able to discern when a situation is going south or when a situation is fine and safe. Again, the experience word here is ...

~~7 Ways Being Street Smart Is Different from~~

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~~Being Book ...~~

"Street smart people are able to assess situations and make safe, smart decisions," Singleton says. Often, that means changing the way you planned to go. And that's totally OK.

~~13 Signs You Have Street Smarts & Stay
Aware Of Your ...~~

The Knack: How Street-Smart
Entrepreneurs Learn to Handle Whatever
Comes Up. Bo Burlingham, Norm Brodsky.
Random House, Nov 10, 2009 - Business &
Economics - 288 pages.

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Intelligence gained outside of school. Just as
useful as book smarts, and in many cases
more so. It can be divided into 4 categories.
1. Getting Along With Others- Knowing
which questions to ask and not asking too
many, being polite and friendly, but also

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being assertive. 2.Common Sense- Knowing who you can trust, which areas in town are good and which are bad, etc. 3.Self-defense- Knowing how to ...

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